



Industry  
**Manufacturing**

Process  
**Procurement**

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## Enabling better procurement contract & policy compliance and improving spends management for a leading global electronics manufacturer

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### Client Profile

The client is a leading manufacturer and provider of electronics and information technology products for the consumer and professional markets world-wide.

### The Client's Challenge

The client's European operations were spread across Finland, Denmark, Sweden, Norway, Belgium, Netherlands, Germany, Austria, Switzerland, UK, France, Portugal, Spain, Italy, Greece, Poland, Hungary, Czech Republic and other Eastern European countries. It comprised 27 legal entities, each with separate procurement organizations and different procurement processes.

The client decided to centralize the procurement function of all these legal entities into one procurement organization with unified processes. With a wide and diverse geographical footprint, the client also needed eight different European languages to be supported by the service provider.

### The WNS Solution

WNS centralized procurement of all 27 entities into one procurement hub that, today, professionally manages and leverages the client's overall European spend and scale; is flexible; understands the business needs; and delivers bottom-line savings.

### Key Features of the WNS Solution

- Creation of a centralized procurement hub
- Unified procure-to-pay process implemented using SAP SRM

- Supplier master data management
- Supplier rationalization
- Implementation of no PO, no pay (vendor invoices to be paid must refer to a valid SAP-SRM purchase order number)
- Procurement helpdesk
- Multi-lingual support (7 languages supported)
- Change management

### Extending Your Enterprise

WNS was able to centralize procurement operations, deliver clear visibility of the client's EUR 1 billion spend, operate low-cost procure-to-pay processes and ensure compliance with procurement contracts and policies.

### Benefits Delivered

- Increased managed spend to ~84 percent (reduced maverick spend)
- Improved spend visibility
- Improved contract compliance
- Increased compliance to procurement policies (~90 percent) with the STP team
- 95 percent of queries / issues reaching the helpdesk resolved by WNS without escalation to client

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To learn how we can help extend your enterprise,  
write to us at [marketing@wns.com](mailto:marketing@wns.com)