

FOR IMMEDIATE PUBLICATION

RAMESH SHAH JOINS WNS GLOBAL SERVICES AS CHAIRMAN, NORTH AMERICA

WNS Global Services (P) Ltd appoints Ramesh Shah as Chairman to further accelerate growth in North America. Also joins the board of WNS (Holdings) Ltd.

Mumbai, September 14, 2005 - Ramesh Shah has joined WNS Global Services as Chairman, North America. Mr. Shah has a strong and successful track record in building and repositioning businesses for leading financial institutions. His success at American Express, Shearson Lehman Brothers, Natwest Bank and Greenpoint Bank demonstrate his ability to set strategies and effectively execute them. In his current role as Chairman at WNS, Mr. Shah will be responsible for growing the North America business for WNS. In addition, Mr. Shah also joins the Board of WNS (Holdings) Ltd, the parent entity of WNS Global Services.

Most recently, Ramesh was the CEO of the retail bank at Greenpoint. He transformed the organization and revitalized the sales culture within the retail bank by expanding product lines, targeting key customers, exceeding sales goals, creating a focus on revenue growth and delivering annual income of \$170 MM.

At Shearson Lehman Brothers, he spearheaded an initiative to integrate investment, lending and banking services under a program called Preferred Client Accounts. He was responsible for marketing new services, updating product positioning and developing annuity products that generated substantial revenue growth for the company.

During his 13-year tenure at American Express Mr. Shah held a variety of increasingly responsible positions in planning, finance and product development. Mr. Shah managed American Express' largest revolving credit product, with one million customers and \$1 billion in receivables and was also President of the broker/dealer.

Most recently, Mr. Shah served as a consultant to the Chairman of Hudson United Bank implementing various new programs that resulted in an increase in deposits, fees and account market share.



On Mr. Shah's appointment, Neeraj Bhargava, Group CEO, WNS Global Services said, "We are delighted to have Ramesh as part of the WNS' leadership team. Ramesh's wide experience and expertise will be of tremendous value as we grow further in the very large North American BPO market. He is a seasoned professional with a fantastic track record and we are privileged to have him as a member of our global leadership team.'

Mr. Shah earned a Bachelor of Arts from Bates College (elected Phi Betta Kappa) and an MBA from Columbia University.

About WNS Global Services – <u>www.wnsgs.com</u>

WNS Global Services manages and operates business processes for leading global organizations. We custom-design, implement and operate over 200 processes, many of them end-to-end, working as an extension of the client's enterprise. We have a proven track record of building profits for our clients using our expertise in industries such as travel, insurance, knowledge services and health care. Our strong and experienced leadership team is complemented by over 7,500 professionals working in a world-class 4,000 workstation infrastructure. We are passionate about building a market-leading company highly valued by our customers, associates, business partners, investors and communities.

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